

Item: S01-08 GENERAL COMPANY POLICY

Factory
Pozzolengo (BS)
Corporate sector
MANAGEMENT

GENERAL COMPANY POLICY

MISSION

The UNIONPRESS ENGINEERING Srl was born from the entrepreneurial will and experience in the sector of aluminum foundries of its founding partners, LEALI DOMENICO, SALVINI FRANCESCO and GIORDANO FRANCESCHI. It was founded in 1989 as a die-casting foundry behalf of third parties, to complete the range of products offered on the market by the subsidiary LE-SA Srl, which already supplied gravity-cast aluminum products.

The area in which the company developed is an artisanal area, strategically located close to major communication routes, in a central position in the Po valley, employing workers resident in the area, to boost local employment.

Thanks to the profuse commitment, to the professionalism shown by the staff, to the good management and to the good quality of the supplied product, over the years UNIONPRESS ENGINEERING SrI has succeeded in gaining the trust of its customers, their loyalty and increasing their number, in particular through word of mouth, more than with other forms of advertising.

Initially started with a local market, the company now addresses a national and international market area.

In order to ensure adequate operating margins for the property, the company strategy provides for careful cost control and a mark-up so as to allow competitive selling prices, but still profitable, making it possible to maintain useful business relations for both parties (quality / price ratio always competitive).

Compared to the competition, Customers have highlighted the Quality/Price ratio as the strengths of Unionpress Engineering, but our production capacity, the quality of the products supplied and the support given to the Customer for the development of the products are also important.

The constant growth has allowed the expansion of the original site, with significant enlargement of the production sites, going from the first production site of about 1,000 m^2 in the artisan area of Pozzolengo, to the current site of 4,300 m^2 divided into 2 buildings, 100m from distance between them: one (2,500 m^2) where the die-casting takes place, the other (1,800 m^2), where finishing work is performed and the finished product is stored.

The 2 factories are connected to each other electronically with radio-link, which allow them to share the production and administrative data necessary for the activities.

UNIONPRESS ENGINEERING SrI sets itself the goal of PRODUCTION OF DIE-CAST ALUMINUM ITEMS, made to order by customers, which provide the dedicated molds for each item.

The manufactured articles can already be molded and be already complete, after a few finishing operations (sprue removal / deburring / sandblasting) or be subjected to specific mechanical processes, performed by the Customer or supplied by UNIONPRESS ENGINEERING.

The products produced range from the most diverse sectors, from Automotive, to lighting, from urban furnishings to mechanical components in general, from the gas sector to various plant engineering, and, in general, in many applications where the use of Aluminum is indicated for its lightness, its mechanical characteristics, resistance to corrosion and easy workability.

To meet the needs of a lean production, the company has a machine fleet that covers a wide range of products and guarantees good flexibility and production flexibility.

JUST QUALITY PRODUCES QUALITY

Quality is a mentality: all stages of production require the highest level of accuracy, to achieve the goal of "total quality" that we have set ourselves. At Union Press Engineering Srl we are aware that in a global market, prosperity and success are played on these aspects:

- Constant capacity for process innovation;
- Attentive and punctual service to the requests of the client and the interested parties;
- Product quality.

The production departments have the most up-to-date equipment and facilities for die-casting molding and for checking the pieces produced.

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Quality as a mentality is intended not only to comply with the legal requirements in force, but to respect all company aspects, namely:

- Production accuracy;
- Improvement of production processes;
- · Continuous research of new technologies;
- Thrust computerization;
- Punctuality of commitments.

Even the processes (mechanical processing, surface treatments, painting, etc.) carried out at external suppliers, fall within this perspective and are assigned only to specialized and qualified suppliers.

VALUES

The main features and values that distinguish Union Press Engineering Srl are:

- Maintenance of the structure in Italy to guarantee the "Made in Italy" brand and enhancement of local suppliers;
- Consolidation in the territory and strengthening of the social ethical context;
- Setting up a control system dedicated to continuous improvement;
- Achieving customer and stakeholder satisfaction;
- Continuous investments in training and information for internal staff;
- Participation in European trade fairs in the sector;
- Continuous analysis of trends and market values.

VISION

The purpose of Unionpress Engineering is to SATISFY CUSTOMERS, providing quality products with an excellent quality/price ratio, in acceptable times and in the quantities requested by customers, with adequate documented information to demonstrate the quality levels achieved, and also offering an expert technical support for the development of the molding of the Customers' products and a qualified assistance to solve any problems detected on the products supplied.

Among the strategic objectives in the medium to long term, one of our important targets is to become the Lombard leader within the next 10 years, in the non-specialized die-casting sector, operating in all sectors that use cast aluminum articles up to 15 kg.

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